



## Shop Evaluation

Intech's new shop evaluation will help improve your operational efficiency and product finish quality.

### Program Overview

As the sole distributor in the US and Canada for DuPont™ Teflon® industrial coatings, Intech Services has over 20 years of experience with fluoropolymer finishes and the application process. During this on-site shop evaluation, Intech's trained staff will observe and identify quality improvements in coating techniques, shop efficiency, and effectiveness of the equipment used in your process. This program is designed to boost operational efficiency and overall product finish quality, while updating you on the latest advancements in coating application techniques and quality assurance. Everyone in your company from management to spray technician will benefit from the evaluation and information without having to shut down production or send employees out of the shop for the day.

### Shop Processes Evaluated

- ✧ Material Receipt and Storage
- ✧ Substrate Pre-treatment and Preparation
- ✧ Liquid Spray Gun Setup and Maintenance
- ✧ Powder Spray Application Process
- ✧ Spray Booth
- ✧ Sprayer Evaluation
- ✧ Ovens and Curing Process
- ✧ Quality Assurance and Testing



### Shop Evaluation Package

#### Includes

- ✧ A focused evaluation of your shop process from an Intech employee.
- ✧ A detailed report of the observations and recommendations (within 48 hours of the on-site visit).

### I<sup>3</sup> Onsite Training

We recommend that you combine your Shop Evaluation with some I<sup>3</sup> On-site training. The I<sup>3</sup> On-site Training program allows you to tailor our I<sup>3</sup> Workshops to meet your training needs for your employees. Select from a variety of presentations from our I<sup>3</sup> Workshops and we can arrange the agenda to fit within your scheduled Shop Evaluation. The most popular selections are Product Line Overview, Troubleshooting, and Quality Assurance. Course selection options are on the second page.

### Cost

Starting at \$1,000 (plus travel and lodging expenses which could vary depending on location & I<sup>3</sup> Training course costs).

### Getting started

Fill out the registration form with some initial information or contact Chris Lord ([Clord@intechservices.com](mailto:Clord@intechservices.com), 302-366-8530) for more information.



## I<sup>3</sup> On-Site Training Options

### Program Options

There are many different program combinations possible to make this the most effective and valuable training course your company can imagine. We customize every facet of the program to fit the needs of the company and the ability levels of the employees. Select the workshop modules that most interest you, and we will create your custom program to meet your specific needs and goals. Pricing is based on half-day and full-day programs, location, and number of participants.

### Product, Market, & Sales Strategies

- DuPont™ Teflon® Coating Product Line Overview (1 - 2 hours)
- Safety – Product Stewardship & Safety Practices for Coating Facilities (1/2 hour)
- Markets for DuPont™ Teflon® Coatings (1 hour)
- Resource for the Coating Shop - Industry Association & Trade Show Overview (1/2 hour)
- Coating Sales Fundamentals - Techniques for the Coating Industry (1 -2 hours)
- Sales Opportunity Analysis in your Region (1 -2 hours)
- Managing Opportunities (1 -2 hours)
- Sales Process Development & Implementation (1 -2 hours)

### VirtualPaint® Liquid Spray Training

- VirtualPaint® Liquid Spray Training (6 - 8 hours) \*Subject to availability of staff
- Coating Selection Process & Criteria (1/2- 1 hour)
- Job Costing (1/2 - 1 hour)
- Getting Started (1/2 hour)
- Quality Control & Testing Procedures (1/2 - 1 hour)
- Application Techniques for Liquid & Powder Coating (1 -2 hours)
- Troubleshooting - Coating Process & Coated Parts (1 hour)